

Message Text

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C O N F I D E N T I A L STATE 203449

LIMDIS

E.O. 11652: GDS

TAGS: BGEN, UR

SUBJECT: INTERNATIONAL HARVESTER: SOLAR DIVISION'S
ORENBURG PIPELINE CONTRACTS

1. BILL CRAWFORD ,GENERAL COUNSEL OF INTERNATIONAL
HARVESTER (IH), CALLED THE DEPUTY SECRETARY'S OFFICE
AUGUST 9 TO NOTIFY THE DEPARTMENT THAT ONE OR TWO EMPLOYEES
OF THE SOLAR DIVISION OF IH WILL BE GOING TO THE SOVIET
UNION IN ABOUT THREE TO FOUR WEEKS TO OVERSEE THE INSTALLA-
TION OF POWER GENERATOR SETS (VALUED AT 8.5 MILLION DOLLARS)
ALONG THE ORENBURG PIPELINE. THE PIPELINE IS BEING CON-
STRUCTED BY A GERMAN FIRM WHICH SUBCONTRACTED OUT TO SOLAR
THE RESPONSIBILITY TO PROVIDE THE POWER GENERATORS. THE
TECHNICIANS WOULD BE FROM SOLAR'S EUROPEAN STAFF AND MAY
WELL NOT BE US CITIZENS, DEPENDING UPON WHICH TECHNICIANS
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THE GERMAN CONTRACTOR ASKS SOLAR TO SEND. THE GERMAN CON-
TRACTOR WILL MAKE THE NECESSARY VISA AND TRAVEL ARRANGEMENTS
FOR THE SOLAR TECHNICIANS.

2. CRAWFORD SAID IH BELIEVES IT IS CONSISTENT WITH ITS
POLICY OF HONORING EXISTING CONTRACTS TO SEND THESE MEN TO
THE SOVIET UNION. AT THE SAME TIME, IH IS CONTINUING TO

FOLLOW A POLICY OF NOT ENTERING INTO ANY NEW AGREEMENTS
WHILE THE JAY CRAWFORD MATTER IS PENDING.

3. CRAWFORD ASKED THAT THE EMBASSY BE INFORMED OF
THIS DEVELOPMENT AND POINTED OUT THAT IT WOULD BE HELPFUL
IF THERE WERE AS LITTLE PUBLICITY AS POSSIBLE ABOUT IT.
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